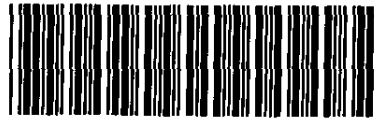


Sense International  
Annual Report and Financial Statements  
for the year ended 31 March 2024

Company registration number 3742986, Charity number 1076497

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# Sense International

## Annual Report and Financial Statements for the year ended 31 March 2024

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# Sense International

Annual report and financial statements for the year ended 31 March 2024

## Chair's Introduction

I am pleased to introduce the Sense International 2023/24 annual report. It has been another impactful year for Sense International advancing the rights of people with deafblindness and ensuring access to health, education and employment. At the same time, through advocacy, influencing national and local governments to ensure meaningful inclusion of people with deafblindness in policies, programmes and services. Our work takes a life cycle approach – we aim to identify children with deafblindness as early as possible so they can receive the support they need. With our support children with deafblindness are prepared for education and transition into schooling. And as they grow and become young adults, we continue to support many of them with vocational training and livelihoods so they can live full and independent lives.

In 2023/24, Sense International screened 70,887 children for deafblindness, and supported 5,586 children with deafblindness and complex disabilities to access education. 1,180 young people with deafblindness received vocational training or livelihoods support. We also trained over 9000 parents and carers, health-care workers, teachers and government officials and we continued to ensure strong safeguarding systems and practice. Working alongside people with deafblindness, we have had some notable advocacy successes driving change in national laws, policies and budgets and improving support for people with deafblindness and their families, for generations to come. Noteworthy this year is Sense International India's advocacy efforts that led to persons with deafblindness being mentioned in four out of the 60 recommendations submitted to G20 leaders at the 18<sup>th</sup> G20 Summit held in New Delhi, India in September 2023. Also commendable are the efforts of Sense International Romania and Sense International Tanzania in steering the formation of organisations led by persons with deafblindness so they can self-advocate for their rights and push forward the disability inclusion agenda in their countries. In this report, you will read examples of accomplishments and achievements from all the countries in the Sense International family.

I was particularly pleased to see Sense International host a webinar in June 2023 to support the launch of the Second Global Report on the Situation of Persons with Deafblindness produced by the World Federation of Deafblindness (WFDB). The lack of credible data is one of the key reasons for significant gaps in laws, policy, programmes and services and the exclusion of persons with deafblindness. The Global Reports on Deafblindness present some of the only data available on deafblindness. It provides valuable insight in raising and highlighting the situation of persons with deafblindness worldwide.

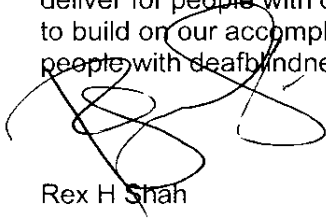
I remain immensely grateful to our Patron, HRH The Princess Royal and our President, Lord Levy, who continue to champion and promote our work. I am also pleased to share that Sunil Sheth was appointed Honorary President of Sense International in March 2024. Sunil Sheth previously served as Chair of Sense International and has been a longstanding supporter and advocate for the rights of persons with deafblindness. I am appreciative of our Board members in the UK and the national boards globally as well as our dedicated volunteers for their expertise and support. We work closely with a number of partner organisations, and together much has been achieved over the last year. It would not be possible to deliver this incredible work without the dedication of our staff and teams here in the UK and across the world. Their commitment and hard work in delivering projects, supporting initiatives and oversight of established successes is immense and I thank them all.

## Sense International

Annual report and financial statements for the year ended 31 March 2024

I would also like to thank our funders and donors for their continued support (see the list on pages 52 and 53) which among others include the Foreign, Commonwealth & Development Office (FCDO), Guernsey Overseas Aid Commission, Comic Relief, the Nelumbo Foundation, companies, trusts and foundations, individual supporters, as well as to our parent organisation Sense for their unwavering support.

2024 marks 30 years of Sense International, a huge milestone for our work. Our 30th anniversary is a chance to celebrate our past, present and future. Whilst our work over the last three decades has made significant strides ensuring inclusion of people with deafblindness into mainstream policy, programmes and services, critical gaps and challenges still remain. We are proud to take a moment this year to celebrate our work over the last 30 years. Our people, our many accomplishments and the countless lives that have been changed for the better. We still have much more to do to ensure people with deafblindness have the means and opportunities to realise their rights and reach their true potential. As an organisation we are very proud that Sense International continues to deliver for people with deafblindness across four continents and we will use this milestone to build on our accomplishments and successes and continue to advocate for the rights of people with deafblindness worldwide, firm in the belief that 'we leave no one behind'.



Rex H Shah

**Chair**

Date: 18 November 2024

# Sense International

Annual report and financial statements for the year ended 31 March 2024

## **Trustees' report for the year ended 31 March 2024 (including the Directors' report)**

The Trustees of Sense International (who are also directors of Sense International for the purposes of company law) have pleasure in presenting their report, together with the audited financial statements of the charity for the year ended 31 March 2024.

The financial statements have been prepared in accordance with the Statement of Recommended Practice 2019 (FRS102) - Accounting and Reporting by Charities.

Sense International is a registered charity and a company limited by guarantee which was incorporated on 29 March 1999. It is governed by its Memorandum and Articles of Association.

**Vision:** Our vision is of a world in which all people with deafblindness are equal and active members of society.

**Mission:** We work with people with deafblindness and partner organisations, to remove barriers in societies and systems, so that people with deafblindness are fully included and can fulfil their potential.

### **Values and Principles:**

1. **We champion inclusion:** of everyone we work with in decisions affecting them.
2. **We are rights-based:** respecting dignity and diversity, promoting equality and respect for all human rights
3. **We value individuals:** taking a person-centred approach which recognises the potential of each person, supports their quality of life and keeps them safe from harm.
4. **We work in partnership:** collaborating across the world with people with deafblindness, their representative organisations, families, carers, teachers and other professionals, communities, local organisations and governments, building respectful relationships for lasting change.
5. **We uphold high standards:** of accountability, integrity, quality and sustainability.

To ensure that these values and principles are truly embedded across the organisation, Sense International has a set of I-Statements which personalise these values for each member of the Sense International team:

## Sense International

Annual report and financial statements for the year ended 31 March 2024

### Trustees' report for the year ended 31 March 2024 (continued)

- **I will listen to others:** However something is communicated to me – whether that be by gesture, facial expression, body tension or posture, sign language, objects of reference, in writing or by voice – I actively listen.
- **I will understand and respond:** I try to the best of my ability to understand what is being communicated to me and I always respond in a timely and respectful way.
- **I will respect others:** I respect and treat others as I would wish to be respected and treated myself.
- **I will be honest and open:** I am open about the reasons for my actions and give my honest opinion knowing that it will be respected.
- **I will participate and contribute:** I participate to the best of my ability and contribute willingly and freely.
- **I will take informed risk:** I consider the benefits of taking a risk, as well as what might happen if things go wrong. Where possible I seek to manage risk rather than avoid it.
- **I will find things to celebrate:** I recognise that all achievements, no matter how small they might seem to me, are cause for celebration.
- **No decision about me, without me:** I always seek to involve individuals in coming to decisions that affect them.

Sense International works through local Sense International offices in India, Kenya, Peru, Romania, Tanzania and Uganda and through lead partners in Bangladesh and Nepal.

#### Volunteers

Sense International's work, including in our programmes, is supported by volunteers, who worked approximately 2,200 hours. Additionally, significantly more time than that was worked by trustees, volunteers in the shops that Sense manages for the benefit of Sense International, and other volunteer fundraisers in raising funds for our work. No monetary value has been placed on this support in the Statement of Financial Activities (incorporating an income and expenditure account).

## Sense International

Annual report and financial statements for the year ended 31 March 2024

### **Trustees' report for the year ended 31 March 2024 (continued)**

#### **Fundraising and engagement**

We would like to thank all our incredible supporters who have helped Sense International in 2023/24. In the last few years and in response to the current funding landscape, Sense International is diversifying fundraising and has seen growth in Trusts, Foundations and Philanthropy income which has continued through this year as well as some early signs of growth in events and individual giving. Our focus has also been in building stronger sustainable financial growth across our regional teams and the countries we operate in to support a localised agenda in fundraising. We continue to build long-term relationships with all of our supporters and partners, ensuring we value the contribution every individual, group or organisation makes to Sense International – whether that be their time, their voice or their financial support.

#### **Our commitment to fundraise responsibly**

Our fundraising is carried out in line with Sense International's values which means that honesty, transparency and accountability are central to everything we do. Ensuring that our supporters trust us is critical to all our fundraising efforts. We continue to comply with all legislative and regulatory requirements, and ensure that our policies, guidelines and processes are reviewed and updated regularly. We have guidelines in place for fundraising from vulnerable people and never put pressure on anyone to donate.

Sense International is registered with the Fundraising Regulator and works in a way that is compliant with the Code of Fundraising Practice. Suppliers and those fundraising on our behalf are closely monitored through regular meetings, and in the event of contracts not being adhered to they are brought to an end. In 2023/24 we worked with one professional fundraiser and no commercial participants to support our fundraising.

Last year we did not receive any complaints about Sense International's fundraising, nor were any complaints made to the Fundraising Regulator during this period. We respond quickly to requests to change the way in which we contact people and always ensure that we manage our supporters' personal details in a respectful and secure manner. We also review our data management procedures on a regular basis.

From 1 April 2023 to 31 March 2024, the team did not receive any requests from Sense International supporters through the Fundraising Preference Service asking us to stop sending fundraising communications to them.

Fundraising is overseen by the Group Director of Engagement for Sense and the Sense International Fundraising Advisory Committee (a sub-committee of the Board).

# Sense International

Annual report and financial statements for the year ended 31 March 2024

## Trustees' report for the year ended 31 March 2024 (continued)

### Governance

There were twelve Trustees on the Board during the year as detailed below:

Maria Arce-Moreira (to 20 December 2023)	Richard Cooper
Nicholas Corby	Mythily Katsaris (to 23 September 2024)
Suzi Nandera (from 6 April 2023)	Lucy Roberts (to 3 October 2023)
Raaxeet Shah (Chair)	Sunil Shah
Lisa Szucs (from 6 April 2023)	Sian Tesni (from 23 September 2024)
Kiran Virdee (from 6 April 2023)	Lauren Watters
Gillian Wood (to 23 September 2024)	

The Trustees are elected at the Annual General Meeting (AGM) for a term of three years. The Board may appoint members by co-option who will hold office until the following AGM and shall be eligible for re-election by the Board or election at the AGM. The Board meets four times a year and the Trustees are expected to attend all Board meetings.

The Programme Advisory Committee is appointed by the Board and has three Trustees who meet with the Director and the Senior Programmes team to discuss strategic and operational programmatic issues as well as Safeguarding. It meets four times a year and reports to the Board.

The Fundraising Advisory Committee meets regularly between Board meetings to discuss progress against the Fundraising Strategy and to support events and approaches to individuals, companies and Trusts / Foundations. It is made up of Trustees and one specialist volunteer.

The Finance and Audit Committee has three Trustee members who meet to review the deployment of Sense International's financial resources and the effectiveness of Sense International's internal and external auditing procedures. It meets four times a year and reports to the Board.

### Recruitment of new Trustees

Prospective candidates to be Trustees for Sense International are interviewed by at least two members of the Board including the Chair of the Board and the Director following responses to an advert, or through recommendation. The appointment of new Trustees is recommended to the Board of Trustees and on acceptance by the Board they are co-opted, until standing for election at the following AGM.

There is a comprehensive induction for new Trustees. The induction plan involves meetings with senior staff and internal and external training as necessary, along with an information pack, including signing up to adhere to appropriate policies e.g. Conflict of Interest and Safeguarding.



# Sense International

Annual report and financial statements for the year ended 31 March 2024

## **Trustees' report for the year ended 31 March 2024 (continued)**

### **Relationship with related parties**

Sense International is an independently registered charity and company, and is a subsidiary of Sense, the National Deafblind and Rubella Association ("Sense"). The Chief Executive of Sense International also holds the post of Chief Executive of Sense. The Board of Trustees reports once a year, at the AGM, to Sense, the sole member of Sense International. Sense provides support through sharing common facilities such as office space and IT, accounting and human resources support.

### **Delegated authority**

The Board has delegated the day-to-day operational management of the organisation to the Chief Executive. The broad areas of delegation, for which the Chief Executive is accountable, are set out in the Sense governance handbook and are similar for Sense International.

To ensure these responsibilities are discharged effectively, the Chief Executive delegates responsibility to the Director of Sense International. The Director of Sense International is also a member of the Sense Executive Team.

### **Public Benefit**

Trustees have referred to the information contained in the Charity Commission's guidance on public benefit when reviewing aims and objectives, and planning future activities to implement the charity's objects.

The information given about our objectives give clear examples of how our work is beneficial and brings public benefit through a wide range of activities and will continue to provide public benefit in line with our objects.

## Sense International

Annual report and financial statements for the year ended 31 March 2024

### **Trustees' report for the year ended 31 March 2024 (continued)**

#### **Charity Governance Code**

Trustees have referred to the information contained in the Charity Commission's guidance on public benefit when reviewing aims and objectives, and planning future activities to implement the charity's objects.

The information given about our objectives give clear examples of how our work is beneficial and brings public benefit through a wide range of activities and will continue to provide public benefit in line with our objects.

The Board of Sense International believes that the policies and practice of Sense International are in keeping with the principles, rationale and key outcomes of the Charity Governance Code. In line with the requirements for charities to publish a statement in their annual report explaining the use of the Code, Trustees state the following:

- Principle 3 recommends that the Board 'understand their safeguarding responsibilities'. Safeguarding is a standing agenda item in all board meetings and a safeguarding report is produced for the board. Sense International conducted a refresher training for the Board of Sense International in September 2023.
- Principle 4 recommends that the Board 'describe the charity's approach to risk'. An updated version of the Sense International risk register is reviewed at each Board meeting. In addition, each national Board reviews the risk register for that country at each Board meeting.
- Principle 5 recommends that 'The board explains in the governance statement how the charity reviews or evaluates the board.'
- Principle 6 recommends that 'The board publishes an annual description of what it has done to address the diversity of the board and the charity's leadership and its performance against its diversity objectives, with an explanation of where they have not been met.'

## Sense International

Annual report and financial statements for the year ended 31 March 2024

### **Trustees' report for the year ended 31 March 2024 (continued)**

#### **Charity Governance Code (continued)**

The Board currently has a good mixture of professional skills. In terms of gender balance there were five male and five female Trustees. Among the Trustees there is experience of South Asia, East Africa and Latin America as well as a parent of a child with deafblindness. When discussing new recruitment, the Board keeps diversity in mind. Age is an aspect of diversity kept under review by the Board.

Gender balance of management roles:

- The CEO of Sense and Sense International is male.
- The Director of Sense International is female with extensive experience of international development.
- The Associate Director Fundraising for Sense International is female.
- The Head of Finance for Sense International is male with international experience.

## Sense International

Annual report and financial statements for the year ended 31 March 2024

### **Trustees' report for the year ended 31 March 2024 (continued)**

#### **Safeguarding**

Sense International operates a rights-based, risk-based approach to safeguarding. We have a zero-tolerance approach to abuse of all forms.

In 2023/24 routine review of policies were undertaken in line with Charity Commission guidance.

Recruitment across the organisation is carried out in accordance with our Safer Recruitment Policy. All staff complete an online training module during their probation, which serves as an introduction to child and vulnerable adult protection and safeguarding considerations and we continue with periodic refresher training for staff in all our teams

Safeguarding Focal Points lead on safeguarding in each of the country programmes. Following clear terms of reference, these individuals take responsibility for championing good safeguarding practice at local level, meet regularly to share experience and feed into wider organisational work to strengthen systems and procedures.

We have an established reporting system in place. During 2023/24 we received five reports through the safeguarding reporting channels, all focused on community-based child protection issues, none of which met the Charity Commission's definition of a Serious Incident.

For further information on Sense International's Safeguarding System and related work, please visit our website: [Safeguarding Statement \(senseinternational.org.uk\)](https://www.senseinternational.org.uk/safeguarding-statement)

## Sense International

Annual report and financial statements for the year ended 31 March 2024

### **Trustees' report for the year ended 31 March 2024 (continued)**

#### **Environmental Statement**

As Sense International is based within the Sense offices in the UK we are following Sense's environmental and carbon reporting.

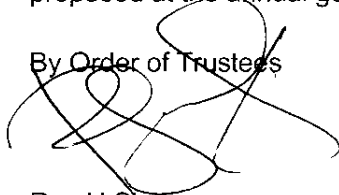
Sense produced their SECR Energy and Carbon report 2023-24 by following the UK HM Government "Environmental Reporting Guidelines: Including streamlined energy and carbon reporting guidance March 2019". Sense also used the GHG Reporting Protocol Corporate Standard. Over the past two years a lot of work has been done in relation to the organisation's aims of reducing energy consumption and carbon output. Sense now has a stated vision of being carbon neutral by 2040 and to that end has allocated resources to form a dedicated team, and a budget to carry out carbon and energy reduction projects. Sense's major contributors to carbon output (property, fleet and supply chain) are now under the direct management of the Sense Property team. This has enabled a more co-ordinated approach involving the whole organisation and Sense has published a new Environmental Policy in the first quarter of 2024/5 which makes direct reference to Sense International.

In addition to this, as Sense International we continue to monitor our CO2 emissions from air travel on an annual basis through reports from our travel providers.

#### **Reappointment of auditors**

A resolution to reappoint PricewaterhouseCoopers LLP as auditors to the company will be proposed at the annual general meeting.

By Order of Trustees



Rex H Shah

**Chair**

Date: 18 November 2024

## Sense International

Annual report and financial statements for the year ended 31 March 2024

### Statement of trustees' responsibilities

The Trustees' (who are also directors of Sense International for the purposes of company law) are responsible for preparing the Trustees' Annual Report (including the Strategic Report) and the financial statements in accordance with applicable law and regulation.

Company law requires the Trustees' to prepare financial statements for each financial year. Under that law the Trustees' have prepared the financial statements in accordance with United Kingdom Accounting Standards, comprising FRS 102 "The Financial Reporting Standard applicable in the UK and Republic of Ireland", and applicable law (United Kingdom Generally Accepted Accounting Practice). Under company law the Trustees' must not approve the financial statements unless they are satisfied that they give a true and fair view of the state of the affairs of the charitable company and of the incoming resources and application of resources, including the income and expenditure, of the charitable company for that period. In preparing these financial statements, the Trustees' are required to:

- select suitable accounting policies and then apply them consistently;
- observe the methods and principles in the Statement of Recommended Practice: Accounting and Reporting by Charities (2019);
- make judgments and estimates that are reasonable and prudent;
- state whether applicable UK Accounting Standards, comprising FRS 102, have been followed, subject to any material departures disclosed and explained in the financial statements; and
- prepare the financial statements on the going concern basis unless it is inappropriate to presume that the charitable company will continue in business.

The Trustees are responsible for keeping adequate accounting records that are sufficient to show and explain the charitable company's transactions and disclose with reasonable accuracy at any time the financial position of the charitable company and enable them to ensure that the financial statements comply with the Companies Act 2006. They are also responsible for safeguarding the assets of the charitable company and hence for taking reasonable steps for the prevention and detection of fraud and other irregularities.

## Sense International

Annual report and financial statements for the year ended 31 March 2024

### Statement of trustees' responsibilities (continued)

The Trustees are responsible for the maintenance and integrity of the charitable company's website. Legislation in the United Kingdom governing the preparation and dissemination of financial statements may differ from legislation in other jurisdictions.

In accordance with Section 418, directors' reports shall include a statement, in the case of each director in office at the date the directors' report is approved, that:

- so far as the Trustee is aware, there is no relevant audit information of which the company's auditors are unaware; and
- they have taken all the steps that they ought to have taken as a Trustee in order to make themselves aware of any relevant audit information and to establish that the company's auditors are aware of that information.

By Order of Trustees



Rex H Shah

**Chair**

Date: 18 November 2024

## Sense International

Annual report and financial statements for the year ended 31 March 2024

### **Strategic report for the year ended 31 March 2024**

Sense International supports children and adults with deafblindness in Bangladesh, India, Kenya, Nepal, Peru, Romania, Tanzania and Uganda. In the countries we work, people with deafblindness are more likely to live in poverty and be unemployed, with lower educational outcomes than other persons with disabilities. People with deafblindness face multiple barriers, including lack of access to healthcare, education, vocational training and opportunities to participate in their community compounded by lack of accessible information and communication, which makes it extremely difficult for them to voice their issues.

Sense International had three strategic objectives for 2023/24:

- **INNOVATE:** People with deafblindness are included in national systems.
- **INFORM:** People with deafblindness, and the people who support them, have more information, skills and knowledge.
- **INFLUENCE:** People with deafblindness are recognised in laws, policies and budgets.

Overall, we have delivered on our strategic objectives despite a challenging year due to a tough economic and funding landscape exacerbated by the cost of living pressures faced globally. In formulating and reporting on our strategy, we include all members of the Sense International family, including Sense International India. Sense International India is a fully independent charity. Only a small part of its expenditure is funded through Sense International and only this part of its expenditure is included in Sense International's financial statements.



## Sense International

Annual report and financial statements for the year ended 31 March 2024

### Strategic report for the year ended 31 March 2024 (continued)

Strategic objective 1: People with deafblindness are included in national systems

We innovate and, working in partnership with governments, public structures including schools, hospitals and health facilities, Organisations of Persons with Disabilities (OPDs), parents and others, show how people with deafblindness can be included in national systems such as healthcare, education and vocational training.

#### Screening and Early Intervention

We take a life cycle approach, identifying children with deafblindness as early as possible and supporting them through their life stages from education through to employment and family and community life. Through our work, we demonstrate to governments, health authorities, families and communities how early screening and intervention can make a huge difference to a child's life.

We screened **70,887 children for deafblindness.**

Total receiving early intervention therapy and support: 967

In **Tanzania**, 40,618 children were screened over the year. This was part of the Caretech Foundation funded three-year Sensory Screening and Early Intervention project.. Out of the 40,618 children screened, using the firststage risk factor screening questionnaire, 6,101 children were referred to the Early Intervention units for secondstage, hearing and eye screening and assessment. In the year 4,916 children actually managed to attend their second stage screening, and 159 children were identified with complex disabilities, including deafblindness. These children are now enrolled in the Early Intervention services and together with their caregivers and Occupational Therapist are working to achieve their developmental milestones.

In **Kenya**, we successfully completed the FCDO UK Aid Match funded three-year Early Intervention project. During the year, 23,016 children were screened. Over the three years, a total of 84,126 (F 40,011 / M 44,115) children have been screened at the first stage far exceeding the target of 55,000. 10,912 (F5,239 / 5,673) children were further screened at the second stage exceeding the target of 6,875. 147 children with complex disabilities were enrolled into the Early Intervention programme. Two Occupational Therapists (OTs) hired by the project are now fully assimilated into county payroll with a further 2 OTs are in the process of being taken up by the county government. This is a huge influencing win for SI Kenya, contributing to the sustainability of our Early Intervention work in Kenya.

Sense International **India** opened a new centre for persons with deafblindness and multiple disabilities in Bengaluru to provide early intervention, education and vocational training for persons with deafblindness and multiple disabilities.

## Sense International

Annual report and financial statements for the year ended 31 March 2024

### **Strategic report for the year ended 31 March 2024 (continued)**

#### **Inclusive Education**

Every child has the right to an education. We work with families, schools, colleges, partner organisations, government institutions and Ministries of Education, to enable learners with deafblindness to fulfil their potential, by getting the educational support that they need. This may be home-based, centre-based or in a mainstream school where the child receives support from a learning support assistant. We do what is needed to enable children with deafblindness to learn – from training parents and teachers, to providing specialist technology and adapting school facilities, curricula and learning materials. Across all countries, we supported 5,586 children with deafblindness to access education.

In Kenya, we successfully closed out the FCDO funded Disability Inclusive Development (DID) project on home-based education. Out of the 45 learners recruited into this project, 18 have transitioned to school-based education so far. Sense International Kenya will continue working with the School-based Inclusion Teams (SBIT) based within the mainstream schools on the importance of accepting and including learners with disabilities in schooling.

In Bangladesh, the Shikhbo Shobai (Education for all) project which aims to prepare the children with multiple disabilities for schooling successfully provided home-based education support to 160 children, with 57 of them transitioning from home-based to school-based education, and 45 of the 57 successfully graduating into the next grade. This transition signifies a significant milestone in the education and independent living skills of the children.

In Uganda, we successfully completed the three year 'Holistic Early Childhood Development services for children with complex disabilities' project in the eight districts of Central and Eastern part of the country with funding from Comic Relief. In total, 305 children accessed holistic early childhood development services. Through this, 221 children showed improved health, nutrition, safety and general well-being.

Sense International Peru received an Honourable Mention for its human rights work as part of the XII Edition of the "Javier Pérez de Cuellar" Award promoted by the French Embassy in Peru. The award specially recognised our project "Improving Educational Inclusion for Boys and Girls with Deafblindness and Multiple Disabilities in 8 neglected regions of Peru" which has been running since February 2021.

## Sense International

Annual report and financial statements for the year ended 31 March 2024

### Strategic report for the year ended 31 March 2024 (continued)

#### Vocational training and livelihoods

Like any young person, young people with deafblindness want to be as independent as possible, earn a living and contribute to their families and communities. We support young people with deafblindness through the different stages of this process, enabling them to join a vocational training centre, become an apprentice, or plan to start their own business.

**1,180 young people** were supported with vocational training or opportunities to earn across our eight countries.

In **Bangladesh**, out of the 4 youth with deafblindness (2 males and 2 females) who received six months vocational training, under the Skills Training for Advancing Resources (STAR) model developed by BRAC, an apprenticeship type model where trainees receive training from a Master Craft Person in their communities in trades such as sewing, carpentry computers and batik, 2 (1 male and 1 female) have been placed in jobs, both now receiving a regular monthly income.

Sense International **India** supported over 1000 adults with deafblindness and multiple disabilities with vocational training and livelihoods.

In **Kenya**, under the FCDO-funded Disability Inclusive Development (DID) InBusiness project, 36 microentrepreneurs had improved access to the market after receiving intensive business training and being supported with business growth kits and linkage to supply chain avenues. Five micro entrepreneurs (3 females and 2 males) actively participated in a two-day exhibition organized by the Kakamega Small and Medium Entrepreneurs. The event aimed to display diverse businesses, providing a platform for meaningful networking, raise awareness on complex disabilities and successful income generation

## Sense International

Annual report and financial statements for the year ended 31 March 2024

### Strategic report for the year ended 31 March 2024 (continued)

Strategic objective 2: People with deafblindness and the people who support them, have more information, skills and knowledge

We share information and train people with deafblindness, their families and carers, health-workers, educators and other professionals, communities and decision-makers, so that people with deafblindness get better support.

Across all countries, **9,178 people** were trained to support people with deafblindness.

We were successful in securing a second phase of funding from the Nelumbo Foundation for the Global Inclusive Education programme that will be implemented over three years in all eight countries. This programme will also see the launch of the Global Resource Hub, a digital platform with information and resources for people with deafblindness and the people who support them. We continue to develop the hub with accessible information and resources for people with deafblindness and those who support them, including parents, caregivers, teachers and NGO workers. We currently have resources in English, Spanish, Nepali, Hindi, Romana and Swahili and will soon add resources in Bangla.

In Uganda, we successfully launched five ICT (Information, Communication and Technology) centres at five schools equipping them with computers and assistive technology equipment for deaf and blind children with funding from the MTN Foundation. This intervention has benefited over 1000 learners with hearing and visual impairments and over 50 teachers now have access to online information for educational purposes and also improved ICT skills.

In Romania, we successfully organised the first training course on deafblindness for sign language interpreters. Attended by 17 interpreters, this course combined theoretical information and practical exercises, equipping interpreters to interpret for people with deafblindness. Sense International Romania closely collaborated with Sense International, Sense and Sense International India on the course. Sense International Romania have now been invited by the University of Bucharest, the Faculty of Journalism and Social Sciences, to deliver the deafblindness module of the sign language interpretation course as a postgraduate course, beginning next academic year.

In Peru, 99 education professionals from Ancash, La Libertad and Piura regions, registered and participated in the virtual technical assistance programme on deafblindness and 162 participants attended the face-to-face workshops. Topics covered included: understanding of deafblindness and multiple disabilities; individual education plans for students with deafblindness and reasonable accommodations based on the Universal Design for Learning (UDL) approach. Additionally, parents and family members from Alto Amazonas (Loreto region) received one-to-one socioemotional virtual support sessions. These sessions helped parents and family members with challenges around developing emotional relationships, lack of emotional boundaries and need of empowerment and trust within families. 110 virtual sessions were delivered to 17 families in the last quarter of the year.

## Sense International

Annual report and financial statements for the year ended 31 March 2024

### Strategic report for the year ended 31 March 2024 (continued)

Strategic objective 3: People with deafblindness are recognised in laws, policies and budgets

We advocate for change based on the UN Convention on the Rights of Persons with Disabilities (UNCRPD) and other international legal instruments, such as the Convention on the Rights of the Child. We support people with deafblindness to self-advocate, work with organisations led by people with deafblindness and parents' groups, and gather rigorous research and evidence.

On 29<sup>th</sup> June 2023, Sense International delivered a webinar on the **Second Global Report on the Situation of Persons with Deafblindness** launched by the World Federation of Deafblindness (WFDB). Sense International was a key collaborator and contributor to the report. The webinar was part of celebrations marking International Day of Deafblindness celebrated on 27<sup>th</sup> June (Helen Keller's birthday) and was aimed at wider civil society partners as well as funders to shed light on the situation of people with deafblindness globally and provide recommendations for better inclusion of people with deafblindness in services, systems and programmes. We had presenters from three different continents and had 70 participants from a wide range of organisations attending the webinar.

Sense International **Romania** created a space for 44 people with deafblindness to advocate for their rights and coordinate with each other, and also provided this with training and awareness on their rights. The group has now decided to establish a first ever Association of People with Deafblindness to promote and advance rights and inclusion of people with deafblindness in Romania which is a significant result for Sense International Romania and the deafblindness and disability sector in Romania.

Sense International **India** participated in the Disability Equity Justice (DEJ) Working Group consultations held as part of G20 hosted in India. Four out of the 60 recommendations submitted to G20 leaders by the working group included mentions of persons with deafblindness thanks to Sense International India's engagement and advocacy.

In **Bangladesh**, through successful advocacy efforts of our partner Centre for Disability in Development's National Resource Centre for Deafblindness, the National Centre for Special Education (NCSE) has incorporated deafblindness in their draft BSEd (Bachelor of Science Education) curriculum, which means awareness and education on deafblindness will be integrated into the NCSE curriculum. This is a significant milestone that will help raise awareness, foster inclusivity, and empower students to better understand and support individuals with deafblindness for a long time to come.

## Sense International

Annual report and financial statements for the year ended 31 March 2024

### **Strategic report for the year ended 31 March 2024 (continued)**

Strategic objective 3: People with deafblindness are recognised in laws, policies and budgets (continued)

In **Nepal**, a tactile sign language workshop was conducted by Society for Deafblind Parents (SDBP), with representatives from Deaf Association of Nepal (DAN), the Ministry and Departments of Education in attendance. Following this workshop, Ministry representatives voiced their commitment to sustaining the programme and providing support for tactile communication in their next fiscal year budget. Additionally, the local government in Pokhara has allocated a budget of NPR 1million (approximately £6060) to start a resource class on deafblindness in Kaski. This is a significant accomplishment following coordination and advocacy efforts of our partners in Nepal.

In **Tanzania**, we hosted three meetings with youth with deafblindness and supported them to develop their constitution and choose leaders ready to register their own organization of youth with deafblindness. These youth with deafblindness were also supported by Sense International Tanzania to participate in the status report on the UN Convention on the Rights of Persons with Disabilities (CRPD) and the Sustainable Development Goals (SDGs).

In the **UK**, the Bond Disability and Development Group and the Foreign, Commonwealth and Development Office (FCDO) hosted a celebration for International Day of Persons with Disabilities (3 December 2023) through an event at the Parliament Offices on 4 December 2023. The event consisted of a panel discussion with ministry officials alongside testimonials from persons with disabilities from around the world. It showcased a video presentation of Mwanaasha, a woman with deafblindness supported by our programme in Tanzania who spoke about the barriers she faced and how Sense International supported her in becoming financially independent, starting her own business, and also helped her in amplifying her voice advocating for the rights of people with deafblindness to be realised.

## Sense International

Annual report and financial statements for the year ended 31 March 2024

### Strategic report for the year ended 31 March 2024 (continued)

#### Objectives for 2024/25

Our objectives for 2024/25 continue to be as set out in our 2022-27 strategy, namely:

**Mission:** We work in partnership with people with deafblindness and others, to remove barriers in societies and systems, so that people with deafblindness are fully included and can fulfil their potential.

Strategic Objective 1 (Innovate) **People with deafblindness are included in national systems:** we innovate and show how people with deafblindness can be included in national systems such as healthcare, education and vocational training, working in partnership with governments, Organisations of Persons with Disabilities, parents and others.

Strategic Objective 2 (Inform) **People with deafblindness, and the people who support them, have more information, skills and knowledge:** we share information and train people with deafblindness, their families and carers, health-workers, educators and other professionals, communities and decision-makers, so that people with deafblindness get better support.

Strategic Objective 3 (Influence) **People with deafblindness are recognised in laws, policies and budgets:** we support people with deafblindness to self-advocate, join advocacy efforts by organisations of people with deafblindness and parents' groups, gather rigorous research and evidence, and meet decision-makers.

## **Sense International**

Annual report and financial statements for the year ended 31 March 2024

### **Strategic report for the year ended 31 March 2024 (continued)**

#### **Objectives for 2024/25 (continued)**

A few of our priorities for 2024/25 include (not an exhaustive list):

- In Latin America, we will work through a partner in a new geography, Ecuador, and expand our education and livelihoods work to reach more people with deafblindness
- In Kenya, working with local authorities and partners, we will set up hearing screening and early interventions services in Garissa and Kwale counties, and train local health workers and professionals on early intervention approaches to identify and support children with deafblindness.
- In Nepal, we will enable children and youth with deafblindness/multi-sensory impairments to have access to early screening, education, lifelong learning and skills training in Kathmandu, Kaski, Rupandehi and Morang districts in Nepal.
- In India, through a new two-year partnership with the John Lewis Partnership, we will support young people with deafblindness and multi-sensory impairments to access employment in Delhi and Alleppey.
- In Uganda, we will expand our early intervention services to two new districts.
- We will continue to deliver our Global Inclusive Education programme ensuring more children with deafblindness and complex disability have access to education. As part of this programme, we will launch our Global Resource Hub, a digital platform with information and resources for people with deafblindness and the people who support them.
- Lastly, to mark 30 years of Sense International in 2024, we are holding a series of campaigns and events, including a gala held in September 2024, to raise awareness and enhance support for people with deafblindness and our work.



## Sense International

Annual report and financial statements for the year ended 31 March 2024

### **Strategic report for the year ended 31 March 2024 (continued)**

#### **Internal Financial Control**

The systems of internal control are designed to provide reasonable assurance against material financial misstatement or loss. They include:

- An annual budget and operational plan approved by the Trustees. A number of matters are specifically reserved for the Trustees approval. There is a clear organisational structure with appropriate lines for reporting.
- Regular review and consideration by the Trustees of financial results, variances from budgets, reforecasts and non-financial performance indicators.
- Policy documents covering major strategic and operational activities are developed and reviewed with appropriate regularity and consultation.
- Regular monitoring of budgets, operational plan and financial activities by the Director of Sense International with the Management Team.

#### **Identification and management of risks**

The Trustees adopted a risk management policy in December 2018 which was updated on 26th November 2019. Trustees have delegated day-to-day responsibility for the management of risks to the Director of Sense International. An ongoing risk management process assesses business risks and implements risk management strategies. This involves identifying the types of risks the Charity faces, prioritising them in terms of potential impact and likelihood of occurrence, and regularly updating an action plan to allow satisfactory mitigation and management of likely risks.

This occurs as an intrinsic part of the annual operational planning process and is then reviewed in regular meetings of senior managers, reported to the Trustees each quarter both in the Finance and Audit Committee and the in Board Meetings. It is further overseen by the Sense audit committee. The Trustees have developed systems to respond quickly to evolving risks arising from factors within the Charity and to changes in the external environment, including procedures for reporting failings immediately to appropriate levels of management, the Trustees, and when required to other external authorities such as the Charity Commission, together with details of corrective action being undertaken.

## Sense International

Annual report and financial statements for the year ended 31 March 2024

### **Strategic report for the year ended 31 March 2024 (continued)**

#### **Identification and management of risks (continued)**

The principal risks are as follows:

- **Fundraising:** Sense International's fundraising team in the UK and the in-country teams fail to reach targets. This risk is mitigated by the adoption of a realistic fundraising strategy, by a focussed and highly skilled team of fundraisers concentrating on Sense International, and by the close involvement of Trustees in fundraising efforts.
- **Compliance:** In-country partners do not adhere to policies, systems, procedures and donor compliance requirements leading to a financial, reputational, compliance or quality risk. This risk is mitigated through ensuring partners sign Memoranda of Understanding, committing to following Sense International policies in key areas, discussing the policies, systems and procedures at the start of programmes and identifying staff training needs and on-going compliance measures, and through regular and periodic monitoring by SI staff.
- **Financial management:** Sense International global teams do not comply with financial procedures or national financial reporting requirements or do not have the necessary levels of skill and experience to ensure robust, transparent, timely and accurate management of finances. This risk is mitigated through a programme of review of in-country financial procedures, through training and monitoring by UK finance and programme staff. From 1 April 2022 we implemented, where possible, the same computerised accounting systems across the organisation enabling more timely monthly and quarterly reviews of management accounts.
- **Currency exchange:** As Sense International receives income mainly in Pound Sterling and spends in a variety of currencies, its spending power is reduced if the Pound Sterling falls in value against these operating currencies. The risk is mitigated through spreading exposure to currency fluctuation by holding part of Sense International's cash in various operating currencies and in Euros and US Dollars.

#### **Financial review for the year ended 31 March 2024**

Income for the year was £3.13m (2023: £2.34m). Total expenditure was £2.82m (2023: £3.01m). The proportion of expenditure spent on charitable activities decreased to 92% (2023: 93%).

## Sense International

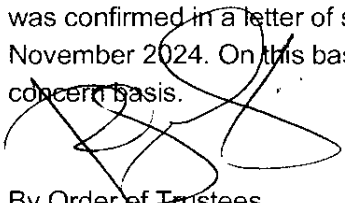
Annual report and financial statements for the year ended 31 March 2024

### Strategic report for the year ended 31 March 2024 (continued)

#### Reserves

The Trustees agreed an aim to hold unrestricted reserves equivalent to four months' annual expenditure from unrestricted funds, including transfers from unrestricted to restricted funds. The Trustees have set this target in order to ensure Sense International has reserves capable of providing sufficient working capital for budgeted operational commitments and funding responsive action in the event of a significant financial downturn.

At 31 March 2024, unrestricted reserves totalled £23,141 which is equivalent to two weeks' expenditure from unrestricted funds, including transfers from unrestricted to restricted funds. (2023: £16,596 equivalent to one week.) The level of unrestricted reserves is significantly lower than the level targeted by the Trustees, however the risk presented by operating with a low level of unrestricted reserves is mitigated by the ongoing financial support of the parent charitable company, Sense, The National Deafblind and Rubella Association ("Sense") which was confirmed in a letter of support to the Trustees of Sense International received in November 2024. On this basis the financial statements have been prepared on the going concern basis.



By Order of Trustees

Rex H Shah

**Chair**

Date: 18 November 2024

# Sense International

Annual report and financial statement for the year ended 31 March 2024

## ***Independent auditors' report to the members of Sense International***

### **Report on the audit of the financial statements**

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#### **Opinion**

In our opinion, Sense International's financial statements (the "financial statements"):

- give a true and fair view of the state of the charitable company's affairs as at 31 March 2024 and of its incoming resources and application of resources, including its income and expenditure, and cash flows, for the year then ended;
- have been properly prepared in accordance with United Kingdom Generally Accepted Accounting Practice (United Kingdom Accounting Standards, including FRS 102 "The Financial Reporting Standard applicable in the UK and Republic of Ireland", and applicable law); and
- have been prepared in accordance with the requirements of the Companies Act 2006.

We have audited the financial statements, included within the Annual Report and Financial Statements (the "Annual Report"), which comprise: the balance sheet as at 31 March 2024; the statement of financial activities (incorporating an income and expenditure account) and the cash flow statement for the year then ended; the accounting policies; and the notes to the financial statements.

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#### **Basis for opinion**

We conducted our audit in accordance with International Standards on Auditing (UK) ("ISAs (UK)") and applicable law. Our responsibilities under ISAs (UK) are further described in the Auditors' responsibilities for the audit of the financial statements section of our report. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

#### *Independence*

We remained independent of the charitable company in accordance with the ethical requirements that are relevant to our audit of the financial statements in the UK, which includes the FRC's Ethical Standard and we have fulfilled our other ethical responsibilities in accordance with these requirements.

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#### **Conclusions relating to going concern**

Based on the work we have performed, we have not identified any material uncertainties relating to events or conditions that, individually or collectively, may cast significant doubt on the charitable company's ability to continue as a going concern for a period of at least twelve months from the date on which the financial statements are authorised for issue.

In auditing the financial statements, we have concluded that the trustees' use of the going concern basis of accounting in the preparation of the financial statements is appropriate.

However, because not all future events or conditions can be predicted, this conclusion is not a guarantee as to the charitable company's ability to continue as a going concern.

Our responsibilities and the responsibilities of the trustees with respect to going concern are described in the relevant sections of this report.

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#### **Reporting on other information**

The other information comprises all of the information in the Annual Report other than the financial statements and our auditors' report thereon. The trustees are responsible for the other information. Our opinion on the financial statements does not cover the other information and, accordingly, we do not express an audit opinion or, except to the extent otherwise explicitly stated in this report, any form of assurance thereon.

In connection with our audit of the financial statements, our responsibility is to read the other information and, in doing so, consider whether the other information is materially inconsistent with the financial statements or our knowledge obtained in the audit, or otherwise appears to be materially misstated. If we identify an apparent material inconsistency or material misstatement, we are required to perform procedures to conclude whether there is a material misstatement of the financial statements or a material misstatement of the other information. If, based on the work we have performed, we conclude that there is a material misstatement of this other information, we are required to report that fact. We have nothing to report based on these responsibilities.

# Sense International

## Annual report and financial statement for the year ended 31 March 2024

With respect to the Strategic Report and Trustees' Report, we also considered whether the disclosures required by the UK Companies Act 2006 and Charities Act 2011 have been included.

Based on our work undertaken in the course of the audit, the Companies Act 2006 requires us also to report certain opinions and matters as described below.

### *Strategic Report and Trustees' Report*

In our opinion, based on the work undertaken in the course of the audit the information given in the Strategic Report and the Trustees' Report for the period ended 31 March 2024 is consistent with the financial statements and has been prepared in accordance with applicable legal requirements.

In light of the knowledge and understanding of the charitable company and its environment obtained in the course of the audit, we did not identify any material misstatements in the Strategic Report and the Trustees' Report.

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## **Responsibilities for the financial statements and the audit**

### *Responsibilities of the trustees for the financial statements*

As explained more fully in the Statement of trustees' responsibilities, the trustees (who are also the directors of the charitable company for the purposes of company law) are responsible for the preparation of the financial statements in accordance with the applicable framework and for being satisfied that they give a true and fair view. The trustees are also responsible for such internal control as they determine is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, the trustees are responsible for assessing the charitable company's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless the trustees either intend to liquidate the charitable company or to cease operations, or have no realistic alternative but to do so.

### *Auditors' responsibilities for the audit of the financial statements*

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditors' report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with ISAs (UK) will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these financial statements.

Irregularities, including fraud, are instances of non-compliance with laws and regulations. We design procedures in line with our responsibilities, outlined above, to detect material misstatements in respect of irregularities, including fraud. The extent to which our procedures are capable of detecting irregularities, including fraud, is detailed below.

Based on our understanding of the charitable company and its industry/environment, we identified that the principal risks of non-compliance with laws and regulations related to Charities Act 2011, and we considered the extent to which non-compliance might have a material effect on the financial statements. We also considered those laws and regulations that have a direct impact on the financial statements such as the Companies Act 2006. We evaluated management's incentives and opportunities for fraudulent manipulation of the financial statements (including the risk of override of controls), and determined that the principal risks were related to the posting of inappropriate journal entries. Audit procedures performed by the engagement team included:

- enquiring of management and the Board of Trustees, including consideration of known or suspected instances of non-compliance with laws and regulations and fraud;
- reading minutes of meetings of the Board of Trustees and the Finance and Audit Committee;
- identifying and testing journal entries, including journal entries posted with unusual account combinations to income; and
- assessing financial statement disclosures, and testing to supporting documentation, for compliance with applicable laws and regulations.

There are inherent limitations in the audit procedures described above. We are less likely to become aware of instances of non-compliance with laws and regulations that are not closely related to events and transactions reflected in financial statements. Also, the risk of not detecting a material misstatement due to fraud is higher than the risk of not detecting one resulting from error, as fraud may involve deliberate concealment by, for example, forgery or intentional misrepresentations or through collusion.

# Sense International

## Annual report and financial statement for the year ended 31 March 2024

A further description of our responsibilities for the audit of the financial statements is located on the FRC's website at: [www.frc.org.uk/auditorsresponsibilities](http://www.frc.org.uk/auditorsresponsibilities). This description forms part of our auditors' report.

### *Use of this report*

This report, including the opinions, has been prepared for and only for the charitable company's members as a body in accordance with Chapter 3 of Part 16 of the Companies Act 2006 and for no other purpose. We do not, in giving these opinions, accept or assume responsibility for any other purpose or to any other person to whom this report is shown or into whose hands it may come save where expressly agreed by our prior consent in writing.

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## Other required reporting

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### Companies Act 2006 exception reporting

Under the Companies Act 2006 we are required to report to you if, in our opinion:

- we have not obtained all the information and explanations we require for our audit; or
- adequate accounting records have not been kept, or returns adequate for our audit have not been received from branches not visited by us; or
- certain disclosures of trustees' remuneration specified by law are not made; or
- the financial statements are not in agreement with the accounting records and returns.

We have no exceptions to report arising from this responsibility.



Daniel Chan (Senior Statutory Auditor)  
for and on behalf of PricewaterhouseCoopers LLP  
Chartered Accountants and Statutory Auditors  
London  
18 November 2024

# Sense International

Annual report and financial statement for the year ended 31 March 2024

## Statement of Financial Activities (incorporating an income and expenditure account) for the year ended 31 March 2024

	Note	Unrestricted Funds	Restricted Funds	Total 2024	Total 2023
		£	£	£	£
<b>Income from</b>					
Donations and legacies		794,700	1,375,530	2,170,230	1,364,898
Charitable activities	2	-	959,837	959,837	979,635
Investments		2,882	1,930	4,812	2,423
<b>Total</b>		<b>797,582</b>	<b>2,337,297</b>	<b>3,134,879</b>	<b>2,346,956</b>
<b>Expenditure on</b>					
Raising funds	4	219,551	7	219,558	200,248
Charitable activities	4	202,346	2,395,845	2,598,191	2,813,980
<b>Total</b>		<b>421,897</b>	<b>2,395,852</b>	<b>2,817,749</b>	<b>3,014,228</b>
<b>Net income/(expenditure)</b>		<b>375,685</b>	<b>(58,555)</b>	<b>317,130</b>	<b>(667,272)</b>
Transfers from unrestricted to restricted funds		(369,140)	369,140	-	-
Fund balances brought forward at start of year		16,596	533,326	549,922	1,217,194
<b>Fund balances carried forward at end of year</b>		<b>23,141</b>	<b>843,911</b>	<b>867,052</b>	<b>549,922</b>

The accounting policies and notes on pages 34 to 51 form part of these financial statements.

All the results included in the statement of financial activities (incorporating an income and expenditure account) above relate to continuing activities. The Charity has no recognised gains and losses other than those included in the statement of financial activities (incorporating an income and expenditure account) above, and therefore no separate statement of other comprehensive income has been presented. There is no difference between the fund balances and the net incoming resources for the years stated above and their historical cost equivalents.

The comparative Statement of Financial Activities (incorporating an income and expenditure account) for the year ended 31 March 2023 is given in Note 1.

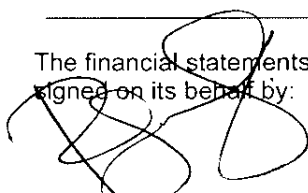
# Sense International

Annual report and financial statement for the year ended 31 March 2024

## Balance Sheet as at 31 March 2024

	Note	2024	2023
		£	£
<b>Fixed assets</b>			
Tangible assets	5	19,218	28,630
<b>Current assets</b>			
Debtors	6	244,297	469,113
Cash at bank and in hand		1,046,831	408,652
<b>Total current assets</b>		<b>1,291,128</b>	<b>877,765</b>
<b>Liabilities</b>			
Creditors falling due within one year	7	(419,294)	(324,473)
<b>Net current assets</b>		<b>871,834</b>	<b>553,292</b>
<b>Total assets less current liabilities</b>		<b>891,052</b>	<b>581,922</b>
Creditors falling due after more than one year	8	(24,000)	(32,000)
<b>Total net assets</b>		<b>867,052</b>	<b>549,922</b>
<b>The funds of the Charity:</b>			
Restricted funds	10,11	843,911	533,326
Unrestricted funds	10,11	23,141	16,596
<b>Total charity funds</b>		<b>867,052</b>	<b>549,922</b>

The financial statements on pages 31 to 51 were approved by the Board on 18 November 2024 and signed on its behalf by:



Rex H Shah  
Chair

Company registration number 3742986



## Sense International

Annual report and financial statement for the year ended 31 March 2024

### Cash Flow Statement for the year ended 31 March 2024

	Note	2024	2023
		£	£
<b>Cash flows from operating activities:</b>			
<i>Net cash provided by (used in) operating activities</i>	18	638,920	(593,358)
<b>Cash flows from investing activities</b>			
Interest received		4,812	2,423
Purchase of property, plant and equipment		(5,553)	(2,505)
<i>Net cash (used in) investing activities</i>		(741)	(82)
<b>Change in cash and cash equivalents in the year</b>		<b>638,179</b>	<b>(593,440)</b>
Cash and cash equivalents at the beginning of the year		408,652	1,002,092
<b>Cash and cash equivalents at the end of the year</b>	21	<b>1,046,831</b>	<b>408,652</b>

# Sense International

Annual report and financial statement for the year ended 31 March 2024

## Accounting policies

### Statement of Compliance

The financial statements have been prepared in compliance with United Kingdom Accounting Standards including:

- Accounting and Reporting for Charities: Statement of Recommended Practice applicable to charities preparing their financial statements in accordance with the Financial Reporting Standard applicable in the UK and Republic of Ireland (FRS 102) (effective 1 January 2019) - (Charities SORP FRS 102);
- the Financial Reporting Standard applicable in the United Kingdom and the Republic of Ireland ("FRS 102"); and
- the Companies Act 2006.

### Basis of Preparation

The financial statements have been prepared under the historical cost convention as modified by the revaluation of investments at market value and in accordance with applicable UK accounting standards; Accounting and Reporting for Charities: Statement of Recommended Practice applicable to charities preparing their financial statements in accordance with the Financial Reporting Standard applicable in the UK and Republic of Ireland (FRS 102) (effective 1 January 2019) - (Charities SORP FRS 102); the Financial Reporting Standard applicable in the United Kingdom and the Republic of Ireland ("FRS 102"); and the Companies Act 2006.

The Trustees have reviewed the Company's forecasts, and made appropriate enquiries of the wider Group's financial position and forecasts, in assessing the adoption of the going concern basis of accounting in preparing the annual financial statements. Trustees have reviewed the forecasts in the light of severe and plausible downsides such as loss of retail income or lower than expected income from fundraising events. The risk presented by operating with a low level of unrestricted reserves is mitigated by the ongoing financial support of the parent company, Sense, The National Deafblind and Rubella Association ("Sense") which was confirmed in a letter of support to the Trustees of Sense International received in November 2024. On this basis the financial statements have been prepared on the going concern basis.

Particulars of the significant accounting policies of the Charity are given below.

### Income from Charitable Activities

This consists of income from grants and contracts, which is recognised and included in the Statement of Financial Activities (incorporating an income and expenditure account) when the Charity is legally entitled to the income and the amount can be quantified with reasonable accuracy. Grants received in advance but with donor imposed conditions that specify the time period in which the expenditure of resources can take place are accounted for as deferred income and recognised as a liability. Income receivable under the terms of a grant at balance sheet date is recognised as accrued income and recognised within debtors.

## Sense International

Annual report and financial statement for the year ended 31 March 2024

### Accounting policies (continued)

#### Donations and Legacies

Legacy income is recognised on a receivable basis when it is probable that legacy income will be received and the value of the incoming resources can be measured with sufficient reliability. Donations are accounted for when received.

Donations includes donations from Sense International's parent company, Sense. Sense operates five shops for the benefit of Sense International and the profit from these shops is donated to Sense International and included in donations and legacies.

#### Investment Income

Investment income consists of bank interest and is recognised on a receivable basis.

#### Expenditure

All expenditure, including any irrecoverable VAT, is accounted for on an accruals basis and has been classified under headings that aggregate all costs related to that category. Fundraising for Sense International is carried out by fundraisers employed by the parent charity Sense and all costs charged to Sense International for this work are direct costs. Accordingly, all support costs relate to charitable activities.

Cost incurred by country programmes are included within direct costs. Costs incurred in the UK are allocated to direct or support costs based on an estimate of the split by activity of staff time in each cost centre.

#### Governance Costs

Governance costs include external audit and Trustees' expenses.

#### Cash at Bank and in Hand

Cash at bank and in hand includes cash in hand, deposits held at call with banks, and other short-term highly liquid investments with original maturities of three months or less.

# Sense International

Annual report and financial statement for the year ended 31 March 2024

## Accounting policies (continued)

### Foreign Currency

#### i. Functional and presentation currency

The company's functional and presentation currency is the Pound Sterling.

#### ii. Transactions and balances

Foreign currency transactions are translated into the functional currency using the spot exchange rates at the dates of the transactions.

At each period end foreign currency monetary items are translated using the closing rate. Non-monetary items measured at historical cost are translated using the exchange rate at the date of the transaction and non-monetary items measured at fair value are measured using the exchange rate when fair value was determined.

### Recognition of Liabilities

Liabilities are recognised when an obligation arises to transfer economic benefits as a result of past transactions or events.

### Fixed Assets and Depreciation

Depreciation is calculated so as to write off the cost of tangible assets over their estimated useful economic lives in equal annual instalments at the following annual rates:

Computer Equipment	25%
Motor Vehicles	25%
Fixtures and Fittings	25%

Purchases of fixed assets valued at £500 and above are capitalised, otherwise they are expensed in the year the cost is incurred.

### Pension Costs

The charity operates defined contribution schemes for staff. Contributions are charged to the Statement of Financial Activities (incorporating an income and expenditure account) in the period in which they are payable.

### Taxation

The company is recognised as a charity by His Majesty's Revenue and Customs for the purposes of Section 505 of the Income and Corporation Taxes Act 1988 and is exempt from Corporation Tax.

## Sense International

Annual report and financial statement for the year ended 31 March 2024

### **Accounting policies (continued)**

#### **Fund Accounting**

Unrestricted funds, which have not been designated for other purposes, are available for use at the discretion of the Trustees in furtherance of the general objectives of the Charity.

Restricted funds are those which are to be used in accordance with specific instructions imposed by the donors or which have been raised by the charity for particular purposes.

Restricted fund expenditure is accounted for when the funds are expended. All expenditure made in the countries we work in outside the UK is accounted for as restricted fund expenditure and a transfer is made from unrestricted funds at the end of the year to cover any expenditure not covered by restricted income.

Investment income and gains are allocated to the appropriate fund.

#### **Principal Accounting Estimates and Judgements**

In the application of Sense International's accounting policies, management is required to make judgements, estimates and assumptions about the carrying amounts of assets and liabilities that are not readily apparent from other sources. These estimates and associated assumptions are based on historical experience and other factors that are considered to be relevant. These estimates together with their underlying assumptions are continually reviewed. Actual results may differ from those estimates. The matter below is considered to be the most important in understanding the judgements that are involved in preparing the financial statements and the uncertainties that could impact the amounts reported:

Legacy income is recognised as detailed under income recognition above. In calculating the level of accrued legacy income, management is required to exercise estimation and judgement, particularly in determining the value and probability of receipt.

# Sense International

Annual report and financial statement for the year ended 31 March 2024

## Notes to the financial statements for the year ended 31 March 2024

### 1 Comparative Statement of Financial Activities (incorporating an income and expenditure account) for the year ended 31 March 2023

	Unrestricted Funds	Restricted Funds	Total 2023
	£	£	£
<b>Income from</b>			
Donations and legacies	663,079	701,819	1,364,898
Charitable activities	-	979,635	979,635
Investments	449	1,974	2,423
<b>Total</b>	<b>663,528</b>	<b>1,683,428</b>	<b>2,346,956</b>
<b>Expenditure on</b>			
Raising funds	200,248	-	200,248
Charitable activities	322,299	2,491,681	2,813,980
<b>Total</b>	<b>522,547</b>	<b>2,491,681</b>	<b>3,014,228</b>
<b>Net income/(expenditure)</b>	140,981	(808,253)	(667,272)
Transfers from unrestricted to restricted funds	(428,806)	428,806	0
Fund balances brought forward at start of year	304,421	912,773	1,217,194
<b>Fund balances carried forward at end of year</b>	<b>16,596</b>	<b>533,326</b>	<b>549,922</b>

## Sense International

Annual report and financial statement for the year ended 31 March 2024

### Notes to the financial statements for the year ended 31 March 2024 (continued)

#### 2 Income from charitable activities

Income from Charitable Activities	2024 £	2023 £
<b>Foreign, Commonwealth and Development Office (FCDO)</b> Disability Inclusive Development (DID) Programme 'Inclusive Futures' consortium	714,520	603,172
<b>Foreign, Commonwealth and Development Office (FCDO)</b> Improving Developmental Outcomes for Children with Complex Disabilities in Garissa and Kwale Counties of Rural Kenya (UK Aid Match)	75,881	129,042
<b>Comic Relief - (SI Uganda)</b> Holistic Early Child Development (ECD) for Children with Complex Disabilities in Uganda	67,131	137,314
<b>Active Citizens Fund Romania Program – (SI Romania)</b> The voice of people with deafblindness in Romania	51,405	64,358
<b>Guernsey Overseas Aid and Development Commission</b> Education, learning and skills for people with deafblindness in Bangladesh	50,900	22,500
<b>Jersey Overseas Aid Commission (JOA)</b> Healthy Life for People with Deafblindness in Nepal	-	23,249
<b>Total Income from Charitable Activities</b>	<b>959,837</b>	<b>979,635</b>

## Sense International

Annual report and financial statement for the year ended 31 March 2024

### Notes to the financial statements for the year ended 31 March 2024 (continued)

#### 3 Income from donations and legacies

During the year, a donation of £500,000 (2023: £350,000) was received from the parent company, Sense.

In addition, in the year ended 31 March 2024, Sense donated £123,148 (2023: £103,373) representing the net profit on five shops run by Sense that are designated as Sense International shops.

Income from legacies for the year was £6,000 (2023: £89,725).

#### 4 Expenditure

	Direct Costs	Support Costs	Total 2024
	£	£	£
Raising funds	219,558	-	219,558
Charitable activities	2,453,656	144,535	2,598,191
	<b>2,673,214</b>	<b>144,535</b>	<b>2,817,749</b>

Support Costs	Management	Governance	Total 2024
	£	£	£
Charitable activities	102,675	41,860	144,535
	<b>102,675</b>	<b>41,860</b>	<b>144,535</b>

Governance costs included £8,064 (2023: £8,064) of external audit fees. No payments were made to Sense International's auditors in respect of non-audit services.

The corresponding amounts for the previous year were as follows:

	Direct Costs	Support Costs	Total 2023
	£	£	£
Raising funds	200,248	-	200,248
Charitable activities	2,649,077	164,903	2,813,980
	<b>2,849,325</b>	<b>164,903</b>	<b>3,014,228</b>

Support Costs	Management	Governance	Total 2023
	£	£	£
Charitable activities	136,313	28,590	164,903
	<b>136,313</b>	<b>28,590</b>	<b>164,903</b>



## Sense International

Annual report and financial statement for the year ended 31 March 2024

### Notes to the financial statements for the year ended 31 March 2024 (continued)

#### 5 Tangible assets

	Computers	Motor Vehicles	Fixtures & Fittings	Total
	£	£	£	£
<b>Cost</b>				
At 1 April 2023	5,545	69,002	1,224	75,771
Additions	2,127	-	3,426	5,553
<b>31 March 2024</b>	<b>7,672</b>	<b>69,002</b>	<b>4,650</b>	<b>81,324</b>
<b>Accumulated Depreciation</b>				
At 1 April 2023	2,950	44,140	51	47,141
Charge for the year	2,679	11,617	669	14,965
<b>At 31 March 2024</b>	<b>5,629</b>	<b>55,757</b>	<b>720</b>	<b>62,106</b>
<b>Net Book Value</b>				
<b>At 31 March 2024</b>	<b>2,043</b>	<b>13,245</b>	<b>3,930</b>	<b>19,218</b>
At 31 March 2023	2,595	24,862	1,173	28,630

All tangible fixed assets are used for charitable purposes. There were no capital commitments at the balance sheet date (2023: £nil).

#### 6 Debtors

	2024	2023
	£	£
Other debtors	69,222	29,253
Accrued income	159,537	430,860
Prepayments	15,538	9,000
	<b>244,297</b>	<b>469,113</b>

## Sense International

Annual report and financial statement for the year ended 31 March 2024

### Notes to the financial statements for the year ended 31 March 2024 (continued)

#### 7 Creditors falling due within one year

	2024	2023
	£	£
Trade creditors	72	2,067
Amounts owed to Group undertakings	215,491	199,816
Deferred income	73,131	791
Other creditors and accruals	130,600	121,799
	<b>419,294</b>	<b>324,473</b>

Amounts due to group undertakings are unsecured, interest free, have no fixed date of repayment and are repayable on demand.

#### 8 Creditors falling due after more than one year

The amount due after more than one year is in respect of a loan of £40,000 that is unsecured, interest free, and repayable in five equal annual instalments from March 2024. The amount falling due after more than one year is £24,000 (2023: £32,000). The loan is from a related party as disclosed in note 15.

#### 9 Capital

Sense International is registered in England (Company registration number 3742986) as a company limited by guarantee having no share capital. The liability of the member is limited by guarantee. The member has undertaken to contribute an amount not exceeding one pound as may be required in the event of the charity being wound up.

## Sense International

Annual report and financial statement for the year ended 31 March 2024

### Notes to the financial statements for the year ended 31 March 2024 (continued)

#### 10 Movement in funds

Fund	Balance at 1 April 2023	Income	Expenditure	Transfers	Balance at 31 March 2024
	£	£	£	£	£
Romania – In-country Income	134,113	59,349	73,218	-	120,244
Comic Relief Uganda	114,034	67,318	181,352	-	-
FCDO UK Aid Match Kenya	56,274	-	56,274	-	-
IHelp Uganda	51,508	21,956	53,163	-	20,301
Latin American Children's Trust Peru	47,077	-	47,077	-	-
Medicor	29,791	-	23,321	-	6,470
Active Citizens Romania	27,380	51,405	63,799	-	14,986
Holyhock Foundation (Tanzania)	20,621	26,846	22,417	-	25,050
Guernsey Overseas Aid (Bangladesh)	13,189	29,009	42,198	-	-
Commonwealth Foundation (Kenya)	10,783	25,515	18,932	-	17,366
Thomas Cook Children's Charity	8,737	-	8,737	-	-
Kilimanjaro Blind Trust Africa Uganda	2,217	22,800	15,374	-	9,643
FCDO UK Aid Direct Kenya Cofunding	1,551	-	1,551	-	-
Lavelle Peru	120	32,529	29,175	-	3,474
FCDO Disability Inclusive Development	-	713,450	713,450	-	-
Nelumbo Stiftung Education Phase 2	-	456,521	194,642	-	261,879
John Lewis Foundation	-	99,545	-	-	99,545
Nelumbo Stiftung Early Intervention (Uganda) Phase 2	-	153,667	54,162	-	99,505
The Karlsson Jätiva Charitable Foundation (Peru)	-	64,304	4,688	-	59,616
Deaf Child Worldwide (Kenya)	-	40,214	8,086	-	32,128
CareTech Foundation (Tanzania)	-	70,866	56,949	-	13,917
MTN Telecoms (Uganda)	-	162,452	149,374	-	13,078
Synevo (Romania)	-	13,442	5,428	-	8,014
Halcrow Foundation	-	7,421	-	-	7,421
Priory Foundation	-	5,000	1,077	-	3,923
Hugh Symons (Bangladesh)	-	3,500	9	-	3,491
The James Tudor Foundation (Nepal)	-	3,000	-	-	3,000
Romania Orange E-Sense	-	6,253	3,541	-	2,712
Guernsey Overseas Aid Education (Bangladesh)	-	23,401	22,723	-	678
Nelumbo Stiftung Education Phase 1	-	46,592	46,592	-	-
<b>Subtotal carried forward to next page</b>	<b>517,395</b>	<b>2,206,355</b>	<b>1,897,309</b>	<b>-</b>	<b>826,441</b>

## Sense International

Annual report and financial statement for the year ended 31 March 2024

### Notes to the financial statements for the year ended 31 March 2024 (continued)

#### 10 Movement in funds (continued)

Fund	Balance at 1 April 2023	Income	Expenditure	Transfers	Balance at 31 March 2024
	£	£	£	£	£
<b>Subtotal brought forward from previous page</b>	<b>517,395</b>	<b>2,206,355</b>	<b>1,897,309</b>	<b>-</b>	<b>826,441</b>
Tanzania Buhangija School	-	2,500	2,500	-	-
The Hodge Foundation Inclusive Education (Bangladesh)	-	7,500	7,500	-	-
Kenya Holding Fund	-	3,972	100,590	96,618	-
Tanzania Holding Fund	-	-	102,324	102,324	-
Uganda Holding Fund	-	106,690	165,298	58,608	-
Peru Holding Fund	-	-	98,609	98,609	-
Romania Holding Fund	-	-	10,143	10,143	-
Other	15,931	10,280	11,579	2,838	17,470
<b>Total restricted</b>	<b>533,326</b>	<b>2,337,297</b>	<b>2,395,852</b>	<b>369,140</b>	<b>843,911</b>
Unrestricted	16,596	797,582	421,897	(369,140)	23,141
<b>Total</b>	<b>549,922</b>	<b>3,134,879</b>	<b>2,817,749</b>	<b>-</b>	<b>867,052</b>

## Sense International

Annual report and financial statement for the year ended 31 March 2024

### Notes to the financial statements for the year ended 31 March 2024 (continued)

#### 10 Movement in funds (continued)

The corresponding amounts for the previous year were as follows:

Fund	Balance at 31 March 2022	Income and Transfers in	Expenditure and transfers out	Transfers	Balance at 31 March 2023
	£	£	£	£	£
Nelumbo Stiftung Education	224,398	173,126	397,524	-	-
Romania – In-country Income	137,708	27,670	31,265	-	134,113
Comic Relief Uganda	80,993	135,090	102,049	-	114,034
FCDO UK Aid Match Bangladesh	62,701	-	62,701	-	-
Medicor	55,000	-	25,209	-	29,791
My Turn to Learn Appeal	42,635	(48,245)	(5,610)	-	-
Tanzania Adults Vocational	38,342	-	38,342	-	-
Jersey Overseas Aid Nepal	37,284	33,192	70,476	-	-
Lavelle Peru	33,799	43	33,722	-	120
FCDO UK Aid Match Kenya	32,353	81,263	57,342	-	56,274
Thomas Cook Children's Charity	31,047	-	22,310	-	8,737
Nelumbo Stiftung Early Intervention Uganda	30,374	-	29,764	-	610
Latin American Children's Trust Peru	28,482	49,374	30,779	-	47,077
The Batchworth Trust (Nepal)	24,000	-	24,000	-	-
FCDO UK Aid Direct Kenya Cofunding	9,148	24,900	32,497	-	1,551
UN Women Uganda	6,843	33,292	40,135	-	-
IHelp Uganda	4,061	107,063	59,616	-	51,508
Active Citizens Romania	-	64,414	37,034	-	27,380
Holyhock Foundation (Tanzania)	-	41,123	20,502	-	20,621
Care Tech (Tanzania)	-	34,443	34,443	-	-
Commonwealth Foundation (Kenya)	-	30,113	19,330	-	10,783
Kilimanjaro Blind Trust Africa Uganda	-	22,664	20,447	-	2,217
Guernsey Overseas Aid (Bangladesh)	-	22,500	9,311	-	13,189
FCDO Disability Inclusive Development	-	593,908	593,908	-	-
Tanzania Holding Fund	-	154	119,817	119,663	-
Uganda Holding Fund	-	-	209,773	209,773	-
Kenya Holding Fund	-	2,008	77,278	75,270	-
Other	33,605	255,333	297,717	24,100	15,321
<b>Total restricted</b>	<b>912,773</b>	<b>1,683,428</b>	<b>2,491,681</b>	<b>428,806</b>	<b>533,326</b>
Unrestricted	304,421	663,528	522,547	(428,806)	16,596
<b>Total</b>	<b>1,217,194</b>	<b>2,346,956</b>	<b>3,014,228</b>	<b>-</b>	<b>549,922</b>

## Sense International

Annual report and financial statement for the year ended 31 March 2024

### **Notes to the financial statements for the year ended 31 March 2024 (continued)**

#### **10 Movement in funds (continued)**

Restricted funds are funds held by the Charity for particular applications, specified by the donor and within the Charity's objectives, and can only be applied to those particular purposes. The restrictions may apply to income or capital or both. Many of the restricted funds are generated through targeted project appeals.

Expenditure incurred outside of the UK that is not eligible to be charged against specific restricted income is charged against a restricted fund set up for each country. Where we receive income that is restricted to be spent in a particular country, but not otherwise restricted, it is credited to the restricted fund for that country. At the end of each year, if expenditure from the restricted fund for a country exceeds income to the fund, then a transfer is made from unrestricted funds to restricted funds to bring the fund balance to zero.

#### **Unrestricted funds**

Unrestricted funds are held for the general purposes of the Charity. Because they can be deployed flexibly, unrestricted funds allow the Charity to fund core organisational costs necessary for delivery of projects partially funded with restricted funds. Unrestricted funds also allows the Charity, through co-funding, to leverage restricted funding from Governmental and State agencies that will usually only commit to fund part of the costs of major projects. Hence, unrestricted funds are vitally important for the day to day operation of the Charity and the support we provide to people with deafblindness and multi-sensory impairments.

## Sense International

Annual report and financial statement for the year ended 31 March 2024

### Notes to the financial statements for the year ended 31 March 2024 (continued)

#### 11 Analysis of net assets between funds

	Unrestricted Funds £	Restricted Funds £	Total 2024 £
Fixed assets	19,218	-	19,218
Net current assets	27,923	843,911	871,834
Creditors falling due after more than one year	(24,000)	-	(24,000)
	<b>23,141</b>	<b>843,911</b>	<b>867,052</b>

The corresponding amounts for the previous year were as follows:

	Unrestricted Funds £	Restricted Funds £	Total 2023 £
Fixed assets	28,630	-	28,630
Net current assets	19,966	533,326	553,292
Creditors falling due after more than one year	(32,000)	-	(32,000)
	<b>16,596</b>	<b>533,326</b>	<b>549,922</b>

## Sense International

Annual report and financial statement for the year ended 31 March 2024

### Notes to the financial statements for the year ended 31 March 2024 (continued)

#### 12 Employees' remuneration

	2024 £	2023 £
Wages and Salaries	1,118,459	830,643
Social Security costs	73,083	30,865
Other pension costs	62,421	67,076
	<b>1,253,963</b>	<b>928,584</b>

The average monthly number of persons employed by the Charity was 63 (2023: 56).

One employee earned between £60,000 and £70,000 (2023: nil) and one employee earned between £90,000 and £100,000 (2023: nil).

The Trustees of Sense International received no remuneration (2023: £nil) and received no reimbursements of expenses (2023: £nil).

#### 13 Pensions

Sense International contributes to defined contribution pension schemes in the countries in which it operates. The pension charge for the year was £62,421 (2023: £67,076).

#### 14 Capital commitments

Capital expenditure authorised and contracted for but not provided for at 31 March 2024 amounted to £nil (2023: £nil).

#### 15 Related Parties

In the year ending 31 March 2020, Sense International entered into a loan with Dandylion Consulting Limited, a company of which trustee Sunil Shah was also a Director in the year. The loan was unsecured, interest free, and repayable in five equal annual instalments from March 2023. During the prior year, Dandylion Consulting Limited agreed to a deferment of repayments by one year. The amount of the loan outstanding at the balance sheet date is £40,000. See also note 8.

See Note 3 for donations from Sense International's parent charity Sense and Note 17 for disclosure of remuneration for key management personnel.



## Sense International

Annual report and financial statement for the year ended 31 March 2024

### Notes to the financial statements for the year ended 31 March 2024 (continued)

#### 16 Parent undertaking and ultimate controlling party

The charity's parent undertaking and ultimate controlling party is considered by the Trustees to be Sense, The National Deafblind and Rubella Association, a charity and company, registered in England. The registered address of Sense from which copies of this company's financial statements are available is:

101 Pentonville Road  
London  
N1 9LG

#### 17 Key Management Personnel

The Trustees delegate day to day responsibility to the Chief Executive, Richard Kramer who is supported by Kavita Prasad, the Director of Sense International. The Chief Executive was remunerated by Sense and received no remuneration from Sense International. The Director of Sense International is remunerated by Sense International and her remuneration is included in the amounts disclosed in Note 12.

The aggregate remuneration of the one key management personnel remunerated by Sense International (2023: 2), was £86,676 (2023: £71,519) before pension contributions of £4,332 (2023: £20,862).

#### 18 Reconciliation of net income/(expenditure) to net cash inflow/(outflow) from operating activities

	2024	2023
	£	£
Net Income/(expenditure)	317,130	(667,272)
Adjustments for:		
Investment income received	(4,812)	(2,423)
Depreciation	14,965	17,279
(Increase)/decrease in debtors	224,816	(162,557)
Increase in creditors	86,821	221,615
Net cash inflow/(outflow) from operating activities	638,920	(593,358)

## Sense International

Annual report and financial statement for the year ended 31 March 2024

### Notes to the financial statements for the year ended 31 March 2024 (continued)

#### 19 Reconciliation of net cash flow to movement in net cash

	2024 £	2023 £
Increase/(decrease) in cash in the year	638,179	(593,440)
Changes generated from/(used in) cash flows	638,179	(593,440)
Net cash at the start of the year	408,652	1,002,092
Net cash at end of year	1,046,831	408,652

#### 20 Analysis of changes in net cash

	At 1 April 2023 £	Cash flows £	Non-cash changes £	At 31 March 2024 £
Cash at bank and in hand	408,652	638,179	-	1,046,831
Net cash	408,652	638,179	-	1,046,831

The corresponding amounts for the previous year were as follows:

	At 1 April 2022 £	Cash flows £	Non-cash changes £	At 31 March 2023 £
Cash at bank and in hand	1,002,092	(593,440)	-	408,652
Net cash	1,002,092	(593,440)	-	408,652

## Sense International

Annual report and financial statement for the year ended 31 March 2024

### Notes to the financial statements for the year ended 31 March 2024 (continued)

#### 21 Cash and cash equivalents at the end of the year

	At 1 April 2023 £	Cash flows £	Non-cash changes £	At 31 March 2024 £
Cash at bank and in hand	408,652	638,179	-	<b>1,046,831</b>
Cash and cash equivalents	408,652	638,179	-	<b>1,046,831</b>

The corresponding amounts for the previous year were as follows:

	At 1 April 2022 £	Cash flows £	Non-cash changes £	At 31 March 2023 £
Cash at bank and in hand	1,002,092	(593,440)	-	<b>408,652</b>
Cash and cash equivalents	1,002,092	(593,440)	-	<b>408,652</b>

## Sense International

Annual report and financial statement for the year ended 31 March 2024

### Major Supporters

The Trustees are indebted to all of our donors for their support, both financial and otherwise. Without their support it would not have been possible for the Charity to operate.

We are particularly grateful to those who have made unrestricted donations in the year.

With special thanks to:

Active Citizens Fund Romania, programme funded by Iceland, Liechtenstein and Norway through the EEA Grants 2014-2021 – Sense International Romania

CareTech Foundation

Comic Relief – Sense International Uganda

Commonwealth Foundation – Sense International Kenya

Deaf Child Worldwide – Sense International Kenya

Educational Opportunity Foundation

Else Kröner-Fresenius-Stiftung

Foreign, Commonwealth and Development Office (FCDO)

Guernsey Overseas Aid & Development Commission

Halcrow Foundation

Hodge Foundation

John & Sarah Rockliff (Friends of the Reed Foundation)

John Lewis Partnership Foundation

Kilimanjaro Blind Trust Africa - Sense International Uganda

## **Sense International**

Annual report and financial statement for the year ended 31 March 2024

### **Major Supporters (continued)**

Lavelle Fund for the Blind, Inc. - Sense International Peru

Medicor Foundation

MJB Charitable Trust

MTN Foundation – Sense International Uganda

Nelumbo Foundation

Orange Foundation Romania - Sense International Romania

Sunil Shah

Synevo Romania with the support of Medicover Association – Sense International  
Romania

Terry Williams

The Global Partnership for Education Knowledge and Innovation Exchange (KIX) and the  
International Development Research Centre (IDRC) Canada – Sense International Uganda  
partner with Kyambogo University.

The Hollyhock Charitable Foundation

The Priory Foundation

The Karlsson Játiva Charitable Foundation – Latin American Children’s Trust (LACT)  
Programme

The Souter Charitable Trust

Tony and Audrey Watson Charitable Trust

# Sense International

Annual report and financial statement for the year ended 31 March 2024

## Charity Information

<b>Charity name</b>	Sense International
<b>Governing instrument</b>	Memorandum and Articles of Association
<b>Registered charity number</b>	1076497
<b>Company registration number</b>	3742986
<b>Trustees</b>	Richard Cooper Nicholas Corby Suzi Nandera (from 6 April 2023) Raaxeet Shah (Chair) Sunil Shah Lisa Szucs (from 6 April 2023) Sian Tesni (from 23 September 2024) Kiran Virdee (from 6 April 2023) Lauren Watters
<b>Company secretary</b>	Richard Kramer
<b>Key management personnel</b>	
<b>Chief executive</b>	Richard Kramer
<b>Director</b>	Kavita Prasad
<b>Registered office</b>	101 Pentonville Road London N1 9LG

## Sense International

Annual report and financial statement for the year ended 31 March 2024

### Charity information (continued)

#### Bankers

National Westminster Bank plc  
Chancery Lane & Holborn (D) Branch  
PO Box 159  
332 High Holborn  
London  
WC1V 7PS

#### Solicitors

Wilson's Solicitors LLP  
Alexandra House  
St John Street  
Salisbury SP1 2SB

Trowers & Hamlins LLP  
3 Bunhill Row  
London EC1Y 8YZ

#### Independent Auditors

PricewaterhouseCoopers LLP  
1 Embankment Place  
London  
WC2N 6RH